



SERVING YOUR COMMUNITY BANK THROUGH
Advocacy. Education. Innovation.

Dedicated to our mission for more than 90 years:
**To create and promote an environment
where community banks flourish**



Robert M. Fisher

Tioga State Bank

This is my New York.

My Hometown Spencer, New York and the Southern Tier of New York.



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Fifth Generation Community Banker

M.D. Fisher and the first vehicle to drive through Spencer.

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Destined For Banking?



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But Dreaming Of Becoming A Pilot



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However, My Vision Had Other Plans



- 1 20/200
- 2 20/100
- 3 20/70
- 4 20/50
- 5 20/40
- 6 20/30
- 7 ~~20/25~~
- 8 ~~20/20~~
- 9
- 10
- 11



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Navigating C-141s for the Air Force



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Community Banks = Dream Makers



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Community Banks and PPP Loans



Percentage of First Round PPP Loans from Community Banks:

60%

Number of Jobs Saved by Community Bank PPP Lending:

34 million

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Tioga State Bank's PPP Lending Impact



First Round of PPP Loans:

540 loans

\$42 million dollars

Most Recent Round of PPP Loans:

320 loans

23 million dollars

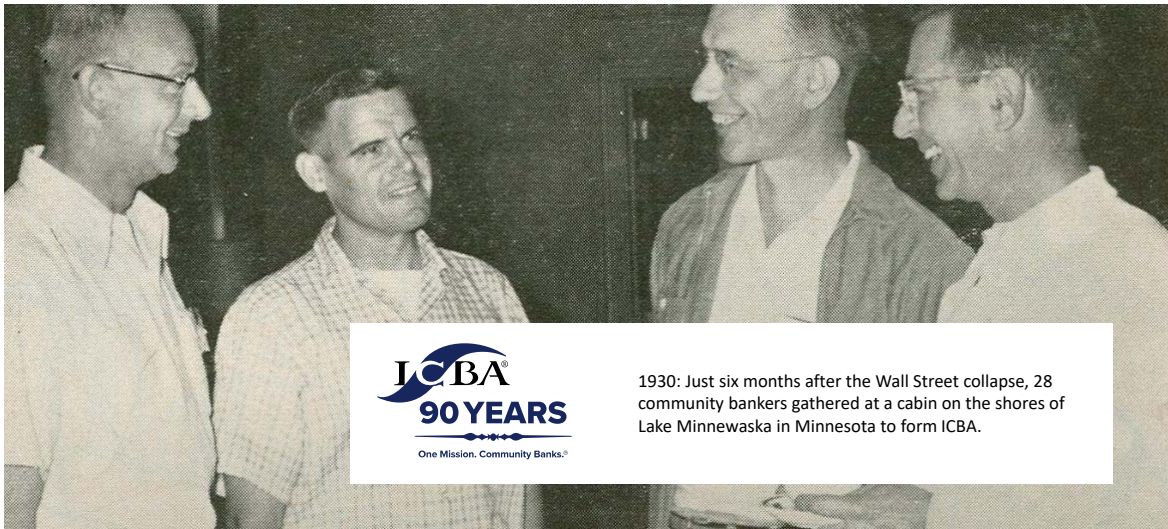
Resulting in 10,000 jobs saved

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Relationship Bankers



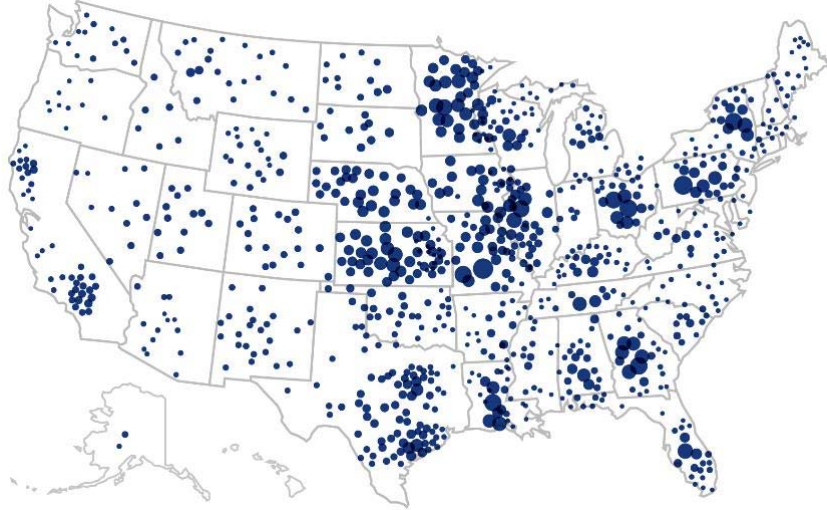
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1930: Just six months after the Wall Street collapse, 28 community bankers gathered at a cabin on the shores of Lake Minnewaska in Minnesota to form ICBA.

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**Community Banking:
A Story of Strength and Resiliency Across the U.S.**



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**Thank You To The Leadership Bankers From
Oregon:**



Mr. Craig Wanichek – Summit Bank
Mr. Ryan Dempster – Willamette Valley Bank
Mr. Jeff Sumpter – Lewis & Clark Bank
Mr. Gordon Zimmerman – Citizens Bank
Mr. Ron Green – Oregon Pacific Bank

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ICBA Focus



Advocacy



Innovation



Education



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Advocacy Update: Building on Success



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ADVOCACY UPDATE

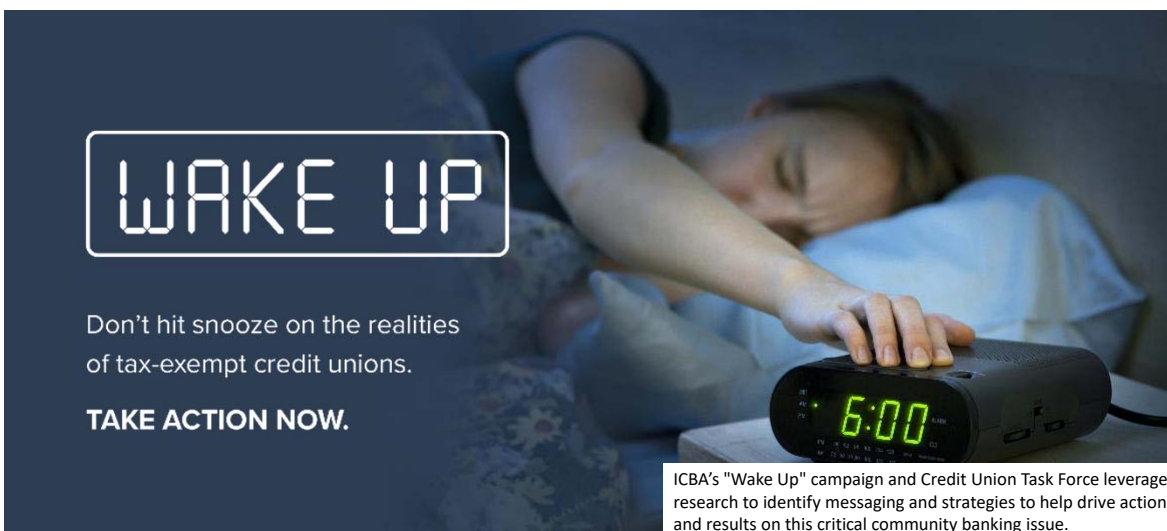
COVID-19 Response: CARES Act and PPP



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ADVOCACY UPDATE

ICBA Launched the "Wake Up" Campaign and Credit Union Task Force



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IRS Privacy Campaign



[Get Started](#) [Blog](#) [In Their Own Words](#) [Privacy Alert](#) [FIND A BANK](#)

Consumer Alert

Washington proposes new bank reporting of all personal and business financial account info to the Internal Revenue Service (IRS). Let Congress know your privacy matters.

[TAKE ACTION NOW](#)



Section 1071 - Small Biz Lending Data Collection



ADVOCACY UPDATE

Climate Change



- Community banks are experts at monitoring the risk of their lending and investment portfolios and do not need more regulation to manage their potential climate risks.
- ICBA will oppose any climate risk regulation that adversely affects community banks and their ability to support their communities and customers.
- Read ICBA's climate change regulation position paper on icba.org.



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Innovation Update

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INNOVATION UPDATE

ICBA ThinkTECH Accelerator

ICBA has taken big strides in the field of innovation with our ICBA ThinkTECH Accelerator program.



100+ community banks hosted at the ThinkTECH Accelerator program

500+ community bankers attended the program

500+ hours of thoughtful discussion about the opportunities and challenges of community banking

1,000+ pitches honed with help from community bank mentors



In 2021, ICBA partnered with The Venture Center to connect community bankers with nine emerging fintech companies to collaborate on the future of community bank solutions.

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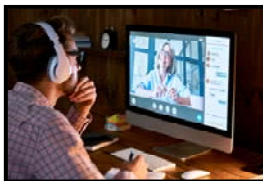
INNOVATION UPDATE

ICBA Services & Preferred Service Providers



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Education Update



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EDUCATION UPDATE



The Modern Approach to Professional Development

Training more than 120,000 community bankers annually, our vast curriculum of dynamic educational offerings includes:

PROFESSIONAL CERTIFICATIONS

- Auditing
- Bank Security
- BSA/AML
- Commercial Lending
- Compliance
- Consumer Lending
- Credit Analyst
- Information Technology
- Risk Management

COMPREHENSIVE PROGRAMS



LIVE EVENTS: 35+ events. Now virtual and bankers can continue to earn live CPE credits



WEBINARS: 70+ interactive webinars, 144+ recorded webinars and unlimited pass options



ONLINE TRAINING: 300+ online courses and online administration. Plus 7 online certificate programs.



RESOURCES: 100+ diverse educational publications and digital tools including bank policies, guides and more

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EDUCATION

icba.org/education



START LEARNING!



San Francisco, CA
March 14 – 18, 2022



Washington, D.C.
Date TBD



Virtual Event
September 21 & 22, 2021

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Thank you to community bankers and our state and regional partners.

Your continued partnership and dedication
to ICBA and community banking
makes positive change possible.

Questions?



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